### automechanika SHANGHAI

29.11 - 2.12.2023

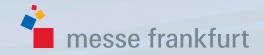
National Exhibition and Convention Center (Shanghai), China

# Show review 2023

Shanghai international trade fair for automotive parts, equipment and service suppliers

www.automechanika-shanghai.com

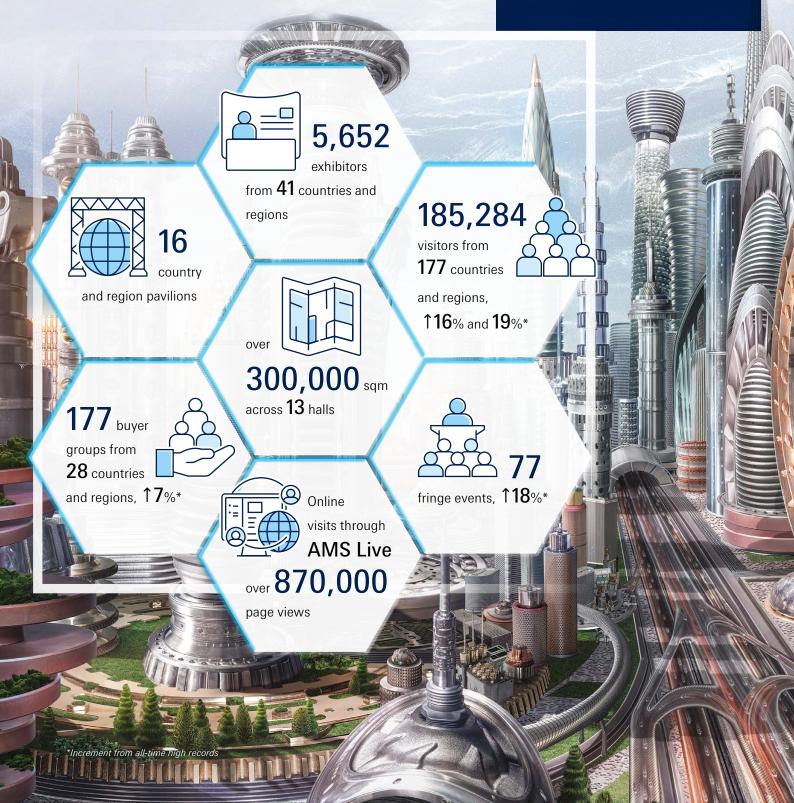






# Automechanika Shanghai 2023 hailed as a resounding success with record-breaking figures

The 18th edition of Automechanika
Shanghai recorded an overwhelming
surge of participation in its return to
the host city. Attendees praised the
show's emphasis on innovation, not
just in terms of breakthrough
developments, but also upgrades to
traditional solutions, which have an
ongoing foothold in the market.



# Global exhibitor participation garnered strong recognition



Over 300,000 sqm



### 5,652 exhibitors 41 countries and regions

Australia, Belgium, Brazil, Bulgaria, Canada, China, Czech Republic, Egypt, France, Germany, Greece, Hong Kong, India, Indonesia, Israel, Italy, Japan, Kazakhstan, Korea, Lithuania, Malaysia, Mexico, the Netherlands, New Zealand, Norway, Paraguay, Poland, Portugal, Singapore, South Africa, Spain, Sweden, Switzerland, Taiwan, Thailand, Türkiye, the UAE, the UK, the US, Uzbekistan and Vietnam



## 16 countries and regions pavilions

France, Germany, Indonesia, Italy, Japan, Korea, Malaysia, Poland, Singapore, Spain, Taiwan, Thailand, Türkiye, the UAE, the UK,

and US

91% intend to participate next year

86% agreed the exhibition fulfilled their objectives

85% were satisfied with their participation





Ms Peimin Peng, Sales Vice President of Manufacturer China, Bosch Automotive Aftermarket



# Visitor numbers peaked with new all-time records

The discussions held so far have been highly promising, particularly regarding the advancements observed during my previous visit to China in 2019. The evident progress in production processes, marked by a shift towards heightened automation and improved product quality, is a positive indicator for potential collaborations.

Mr Radostaw Rote, Team Manager, Purchasing Department, PKW



Top 10 visiting countries and regions (excluding Mainland China) Malaysia, Taiwan, India, South Korea, Türkiye, Thailand, Brazil, the UAE. Australia and Germany (in descending order)



185,284

trade visitors

visiting countries and regions

23%

overseas visitors



177 buyer groups from 28 countries and regions

97% were satisfied with their

93% achieved their visiting objectives

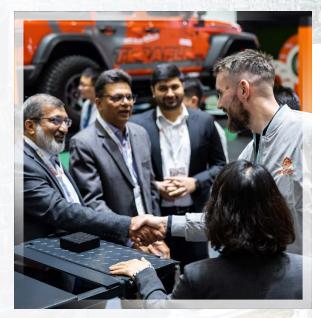
93% plan to visit the next edition

87% have influence on purchase decisions

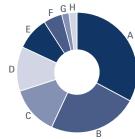
**74%** agreed they have gained information about innovations

63% formed new supplier relationships



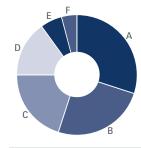


#### Visitor's nature of business



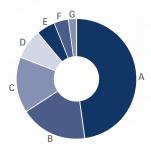
- A 33% Dealer, agent, distributor, wholesaler
- B 24% Service provider
- C 13% Manufacturer
- Retailer **D** 12%
- Carmaker E 9%
- **F** 5% Private & official fleet
- **G** 2% Trade association / government agency
- H 2% Research institutions / university / polytechnic

#### Position in the company\*



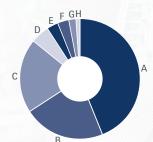
- A 30% Division manager, operations / plant manager, branch manager
- **B** 25% Self-employed entrepreneur, co-owner
- C 20% Department head, group head
- D 15% Managing director, board member
- E 6% Other employee
- F 4% Others

#### Local visitors by geographical location



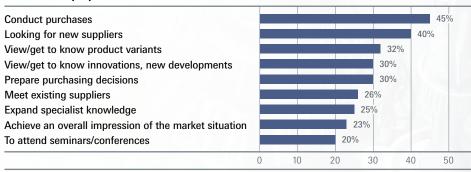
- A 48% East China
- **B** 18% South China
- C 15% North China
- Central China D 8% E 5%
- Southwest China
- F 4% Northeast China
- G 2% **Northwest China**

#### Overseas visitors by geographical location

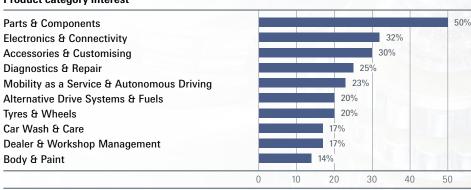


- A 44% Asia
- B 22% Europe
- C 20% Middle East
- South America D 5%
- E 3% Africa
- 3% Oceania
- G 2% North America
- H 1% Central America

#### The intended purpose of visit\*^



#### Product category interest\*^





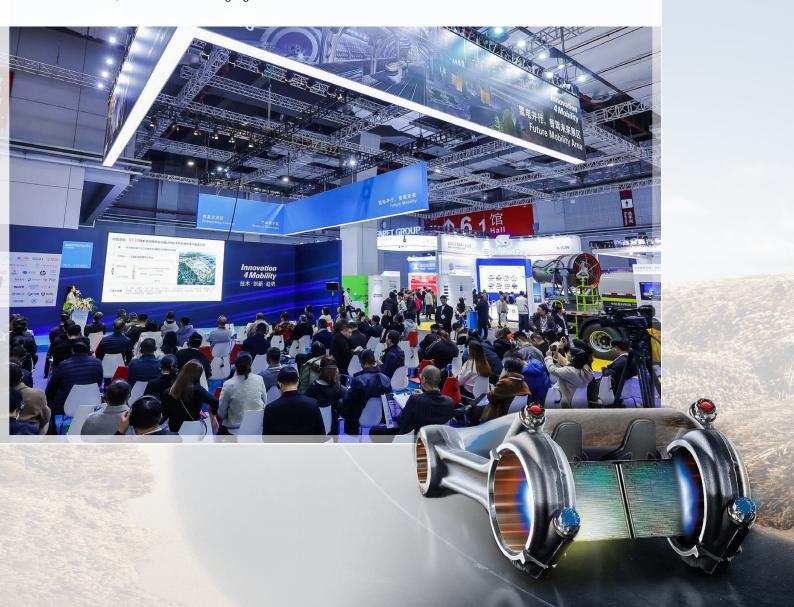
# Innovation4Mobility spotlighted key trends dominating automotive transformation

Innovation 4 Mobility

#### Innovation4Mobility Mainstage

The mainstage provided essential market insights and offered opportunities for cross-sector collaboration. It gave prominence to the advancements in manufacturing, the new energy and connected vehicle value chain and sustainability.

Leading companies such as Ambarella, Nanyue, VIE, and Fulin Precision displayed hydrogenrelated products, automotive chips, new energy vehicle power systems, raw materials for power batteries, and wireless charging.





#### **Future Mobility Area**

The Future Mobility Area featured advancements in new energy vehicles, hydrogen technology, advanced connectivity, and autonomous driving. The likes of Dongfeng Huashen, Dongshi, Hyvitech and Youkong captivated audiences with their presentations at the area.

The Innovation4Mobility Mainstage provides traditional equipment manufacturers with the opportunity to familiarise themselves with Al SoC innovative technologies and their applications. We hope that companies from the aftermarket will utilise these new inventions to catalyse further technological advancements. Afterall, Automechanika Shanghai serves as an effective guide for industry trends and integrates high-quality resources.

Ms Vivian Yan, Marketing Director, Ambarella Shanghai Co Ltd Tomorrow's Service & Mobility and Innovation4Mobility Showcase

"

#### Green Repair Area

The Green Repair Area focused on the new energy vehicle aftermarket by covering infrastructure, skilled labour, equipment and accessories. Speakers from GiPA, IMI British Automotive Industry Association, Shandong German New Energy, ZF, and more addressed hot topics about overseas new energy after-sales markets, talent training, incorporation of industry and education, and training on new energy vehicle maintenance technologies.

#### Customising x Tech Area

The new Customising x Tech Area explored automotive personalisation, showcasing a range of customised car models, infotainment, and lighting solutions.





# A collective voice igniting transformation across the automotive industry

Over the course of four days, 77 fringe events unwrapped the latest automotive news with the assembly of speakers deep diving into the hottest trends and developments.



Attendees applauded the debut of the International Automotive Industry Conference 2023 Presented by Automechanika Shanghai, as it mirrored many of the themes around the exhibition. The conference series comprised of one main conference and five related events. Across the board, speakers explained how the industrial chain, integration, collaboration, in addition to policies and regulations continue to shape the future automotive environment. Many noted the array of perspectives, especially with industry veterans sharing their experiences on the international stage.





- International Automotive Industry Conference 2023
   Presented by Automechanika Shanghai
- New Energy Vehicle Sustainable Development Forum 2023
- International Summit of Connected-Vehicle Policies and Regulations 2023
- Automotive Aftermarket Summit 2023
- Used Car Strategy and Development Forum 2023
- China International Tyre Industry Conference 2023

Industry friends informed me that the show is a valuable information source. The New Energy Vehicle Sustainable Development Forum 2023 proved incredibly insightful due to the current industry focus on environmental protection, which is closely linked to the development of new energy in the automotive sector. The discussion on battery recycling during today's session was particularly enlightening for me, as I anticipate its increasing relevance for the operations of my 4S store in the future.

Mr Wang Chunyu, After Sales Manager, Beijing Huayang Shuntong Automobile Sales and Service Co Ltd Audience

# Trade and mass media coverage

The show also received vast attention from both trade and mass media, with a viewership of value-added activities and livestreams surpassing the 40 million mark across domestic and overseas channels



BodyShop News

Mercado Automotivo

#### China

- Auto China 360
- Auto Driving & Service
- Auto E Home
- Auto Electric Parts
- Auto Home
- Auto Know Auto Maintenance
- Auto Maintenance & Repair
- Auto Manufacturing Engineer
- Auto Parts Business News Report
- Auto Parts Commercial Express Auto QQ Auto Review

- Auto Sohu
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- China intelligent automobile industry
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- China.com.cn
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- Zhejiang Satellite TV Channel 6

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- Auto Motor World Automotive Technology
- Indonesia

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- Area di Servizio Notiziario Motoristico

#### · Parts Magazine

#### Nikkan

- Automotive Electronics Magazine

- Malavsia
- Asian Buses Asian Trucker The Tyreman

#### · Truck & Bus

- · portalautomotriz.com
- Poland Nowoczesny Warsztat

#### Świat Opon South Africa

· Automotive Business Review

#### Benchmark · Economic Daily News (EDN)

Thailand Asian Trucker Thailand

#### UK Just Auto

- US Aftermarket Intel
- Aftermarket International Automotive Industries

#### Vietnam

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- Auto & Motor Parts Chamber of Commerce of National Federation of Industry and Commerce
- Beijing Association of Automobile Manufacturers
- · Beijing Automotive Maintenance and Repair Trade Association
- China Aluminum Wheel Quality Association
- China Auto Maintenance Equipment Industry Association
- China Automotive Maintenance and Repair Trade Association
- China Council for the Promotion of International Trade, Shandong
- · China Council for the Promotion of International Trade, Shanghai **Pudong Sub-Council**
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- Commercial Vehicle Branch of China Association of Automotive Manufacturers Aftermarket Committee
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- Guangzhou Motor Vehicle Repairing Association
- Hebei Auto Maintenance Equipment Industry Association
- · Hebei Auto Parts Industry Association
- HKAPIA Hong Kong Auto Parts Industry Association
- Related Industry Branch of China Association of Automobile Manufacturers
- Ruian Automobile Motorcycle Parts Industry Association
- · Shanghai Federation of Industry and Commerce of Auto maintenance and repair equipment chamber of commerce (SAMRC)
- Shanghai Automobile Maintenance & Repair Trade Association
- Shanghai Automotive Parts Industry Association
- Yingkou Auto Maintenance Equipment Industry Association
- Yuhuan Automobile & Motorcycle Fittings Association
- · Zhejiang Association of Automobile Manufacturers

#### International supporters

AAAA - Australian Automotive Aftermarket Association

**AASA**  Automotive Aftermarket Suppliers Association (the US)

**APEV** - Association for the Promotion of Electric Vehicles (Japan)

ASA - Federal Association of Manufacturers and Importers of Automobile Service Equipment (Germany)

**AVFRF** - The European Association for Electromobility (Belgium)

BEM - German Federal Association for eMobility

EEC-EG The Engineering Export Council of

**EGEA** - European Garage Equipment Association (Belgium)

**HDMA** - Heavy Duty Manufacturers Alliance

**JAPIA**  Japan Auto Parts Industries Association

**MEMA** 

- Malaysia Automotive, Robotics & IoT MARii Institute

- Motor & Equipment Manufacturers

Association (the US) **MERA** The Association for Sustainable

Manufacturing (the US) NAPAC Nippon Auto Parts Aftermarket

Committee (Japan) OAC Overseas Automotive Council (the US)

OIB - Uludag Automotive Industry Exporters Union (Turkey)

SERNAUTO - Spanish Association of Automotive Suppliers

**SMMT** - The Society of Motor Manufacturers and Traders (the UK)

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## **Next edition**

Date:

2 - 5.12.2024

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